



March 17, 2006

Dan Pool
Gandolfo's DeliBoys
One East Center
Provo, UT 84606

Dear Dan:

Congratulations on being among the fastest growing young franchise systems. You and the other recipients of this honor were selected from our database of more than 1000 franchise companies that met the basic criteria.

While starting a franchise system is hard, successfully growing it is even harder. FRANdata's business is collecting franchise data and converting it into information that helps franchisors, franchisees and suppliers make better operating and strategic decisions. From our vantage point, we see how the more successful franchise systems got into and through the growth phase of their life cycle that you are now entering. Each industry has its own unique issues but there are also many common issues confronting companies that use the franchise business model.

You and your fellow recipients are meeting those challenges and we wish you the best of luck as you continue to expand.

Very truly yours,

A handwritten signature in black ink that reads "Darrell M. Johnson". The signature is written in a cursive, flowing style.

Darrell M. Johnson
President
FRANdata